



Friday 31 July 2009.

Hills Scales

Attention: Keith Grenier

Dear Keith

I would like to pass feedback to you regarding the truck weigh pad scales that Link Energy purchased from Hills Scales in February 2009.

We initially purchased the scales so we could check weigh our trucks and tankers for compliance with the Western Australia Heavy Vehicle Accreditation Scheme and also to ensure maximum capacity of our tankers.

Link Energy are a reseller and distributor for Caltex and with transport rates being extremely competitive and one effective way of affecting any increase in revenue is to ensure that all trucks and tanks are loaded to the maximum legal capacity. The fact that we have operations spread over a wide area of WA and the lack of accredited weighbridges within these areas, the only way we could make these checks was the use of portable weigh pads.

These scales have proved their worth in a very short time and the people at Hills Scales have also proved their worth. Within a short time of purchase we had a minor issue with one of the parts which was very quickly rectified by Hills Scales staff and the required replacement part being in our mail box within 3 days of ordering.

I sincerely recommend that any transport company that is required to ensure maximum capacity and also remain within the regulated weights should seriously consider the use of portable scales and should discuss their requirements and possible solutions with Hills Scales.

Ian McEachern

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